

### AMERICA\*S CREDIT UNION

### **2022 ANNUAL REPORT**

When reflecting on 2022, loan demand in auto, home mortgages, and home equity loans, has been outstanding because we have been able to keep our loan rates lower than our competition. In November, 2022, we raised our dividend rates of our Kasasa Cash product higher than most of our competitors in our market area so you can put more money back into your pockets.

We opened a new, state of the art, full-service branch location at Royal Lane, to make banking more convenient for you. ACU is strong and the outlook for 2023 is even better.

With the help of you, our members, we have collected food for the food banks and toys for kids, and continue to help our in our communities and schools.

We've participated in a local and national Kasasa campaign, "These Are My People", and gave away over \$4,500 locally, to members that shared their stories with us and our communities.

In 2023 will continue to build on the momentum we have created in the past year. As always, we will focus on credit union growth, providing the most competitive products and services to maximize the value of your money, continue to find easier ways to do business with our members, ensuring our members have a resource they can turn to achieve their financial goals, and strengthening our communities by living out our mantra "people taking care of people".

We are excited to see where the 2023 chapter of our story will take us. Thank you for being a part of the America's Credit Union family. We look forward to continuing to grow together.

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Bert Beal President/CEO



# MISSION

# We make your passions our priority.

- We are community-minded.
- We provide personalized service.
- We are forward-thinking.
- We provide customized solutions.
- We strive to exceed expectations.



## VISION

At ACU, we want to be our members preferred partner & the best place our employees have ever worked.

### FINANCIAL SUMMARY

### **BY THE NUMBERS**

	2022	2021		
<b>FINANCIAL STRENGT</b> Total Assets Total Gross Loans Total Gross Capital Total Members	H \$ 407,039,109 \$ 243,762,091 \$ 48,930,256 \$ 31,844	\$ 409,491,000 \$ 199,189,866 \$ 46,281,929 \$ 32,279	Loans <b>\$243.8</b> million	Shares \$354.1 million
<b>INCOME AND EXPENS</b> Total Income Less Operating Expense Less Non-Operating Income (Expense) Less Cost of Funds Transferred to Equity	\$ 18,077,340	<ul> <li>\$ 16,162,464</li> <li>\$ 14,001,838</li> <li>\$ 48,028</li> <li>\$ 291,019</li> <li>\$ 1,917,635</li> </ul>	2022       \$243.8         2021       \$199.2	2022       \$354.1         2021       \$360.3
<b>FINANCIAL STATEMEN</b> ASSETS Net Loans Cash Investments Fixed Assets Other Assets TOTAL	<b>NT</b> \$ 242,819,181 \$ 6,008,011 \$ 141,744,687 \$ 11,309,168 \$ 5,715,721 \$ 407,596,768	<ul> <li>\$ 198,875,060</li> <li>\$ 9,327,565</li> <li>\$ 185,456,871</li> <li>\$ 10,115,783</li> <li>\$ 5,715,721</li> <li>\$ 409,491,000</li> </ul>	Assets \$407.0 million 2022 \$407.0	Members <b>31,844</b> 2022 31,844
<b>LIABILITIES,DEPOSI</b> Liabilities Deposits Equity or Reserves TOTAL	<b>TS, EQUITY</b> \$ 3,999,961 \$ 354,108,892 \$ 48,930,256 \$ 407,039,109	\$ 2,918,819 \$ 360,290,252 \$ 46,281,929 \$ 409,491,000	2021 \$409.5	2021 32,279
<b>LOANS</b> Number of New Loans Dollars of New Loans	\$	\$		

#### **Senior Leadership**

Bert Beal President/Chief Executive Officer

**Shelley Pence** Chief Financial Officer

Tammy De La Cerda Chief Lending Officer

Tammy Chambers VP, Human Capital

#### **Board of Directors**

Chairman - Chris English, 2024\* Vice Chairman, Raul Mercado, 2023\* Secretary/Treasurer - Dena Smith, 2023\* Board Member - Renee Bartlett, 2025 Board Member - Kevin Crawford, 2023\* Board Member - RaFaye Nesmith, 2023\* Board Member - Maggie Rubin, 2025 Board Member - Sandy Thornton, 2024 Board Member - Larry Wadsworth, 2025 Board Member - John Willis, 2025

\*On May 24, 2023, the following Board positions are up for a 3-year term. All have agreed to seek re-election.

#### Credit Committee Nominating Committee

Bert Beal Karen Clevenger Tammy De La Cerda Andrea Mize Jason Sapp Angie Tate Sandra White Chairman - Larry Wadsworth Sandy Thornton Renee Bartlett

As a not-for-profit financial institution, credit unions elect Board of Directors officials who volunteer their time and talent to serve the credit union.

Jason Steele Chief Innovation Officer Scarlett Mihailov

SVP, Retail Operations



# ANNUAL HIGHLIGHTS

#### **Human Capital**

7% growth in staff

#### Lending

20% total loan growth. Growth areas include:

- Mortgages
- Direct and Indirect Loans

Decrease in charge offs to 0.31%. Recoveries increased by over \$25,000.

#### **Keeping Members Secure**

- Continued technology upgrades to limit security breaches.
- Continued member education on how to identify security scams.

#### **Diversity, Equity, and Inclusion**

2021-2022 laid the foundation for building a culture that is based upon diversity, equity, and inclusion.

2023 will focus on creating an environment that embraces our uniqueness and what each one of us brings to ACU.

#### **Branch Expansion**

Opened a new state-of-the-art branch located at 10504 N. Central Expressway.

#### **Community Engagement**

Helping out communities is what Credit Unions are about. We have placed significant focus on the areas we serve and continue to expand our engagement in these areas.



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National Credit Union Administration, a U.S. Government Agency – Member accounts are federally insured to at least \$250,000 and backed by the full faith and credit of the United States Government.